

**REQUEST FOR PROPOSAL**  
**CONCESSIONS OPPORTUNITY**

**Addendum No. 3**

**October 11, 2018**

Item	Change / Clarification
Request for Proposal (RFP) Due Date:	<b>Revised Due Date:</b>  <b>Proposal Due Date now Tuesday, October 30, 2018 by 2 pm CDT.</b>

Questions	Answers
Is the Terminal D lounge common use and will it be allowed to have passholder customers?	Yes. Common use. The first priority will be to accommodate airline guests then membership or passholders will be allowed.
Can DFW confirm that the ACDBE forms are not required to be completed considering the ACDBE goal of 0%?	Please see Addendum No. 1.
What does the 'Employee Transportation' Charge cover? Is that due for every employee regardless of transportation method?	Yes, this applies to all employees. Per the FY2019 Adopted Budget, this fee is for employees to access the transportation system that takes employees from the employee parking lots to the terminals.
Regarding the award limit provision, does this apply to any type of lounge, or common-use lounges specifically?	This applies to total concession locations.
Are certain documents (such as Exhibit E) available in an editable format to fill out all details electronically and send it back as PDF?	Yes. <a href="https://www.dfwairport.com/concessions/solicitations/current/index.php">https://www.dfwairport.com/concessions/solicitations/current/index.php</a>
Do the lounges fall under the Coca-Cola 95% pouring agreement?	Yes.

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<p>We would like to ask you if The Club lounge of Priority Pass will be included in common lounge or still will be as a separate one situated near Gate D16?</p>	<p>The D16 location was temporary during construction of The Club DFW at D27, which is now open.</p>
<p>Could you please provide us with following cost per sq ft we should pay to the airport: water, electricity, heat and cooling system?</p>	<p>The Operating and Maintenance Rate for FY19 is \$24.21, it includes utilities. Please see the link to the Schedule of Charges. <a href="https://www.dfwairport.com/investors/">https://www.dfwairport.com/investors/</a></p>
<p>At current we have 2 lounge, in case if we want to lease. Can you tell me what is price per sq foot and how much down payment I need to put to lease.</p>	<p>Please see the link below, Attachment 1- Package Document.  <a href="https://www.dfwairport.com/cs/groups/webcontent/documents/webasset/p2_951179.pdf">https://www.dfwairport.com/cs/groups/webcontent/documents/webasset/p2_951179.pdf</a></p>
<p>What is the process in communicating with the airline carriers?</p>	<p>It is the responsibility of the successful proposer to communicate with the airline carriers to determine needs.</p>
<p>Please advise on the airport utility rate? (i.e Electricity, Gas, Water....etc)</p>	<p>The Operating and Maintenance Rate for FY19 is \$24.21, it includes utilities. Please see the link to the Schedule of Charges. <a href="https://www.dfwairport.com/investors/">https://www.dfwairport.com/investors/</a></p>
<p>Please advise what Airport Service Fee is applicable to the lease? If so, please specify each applicable fee and its rate.</p>	<p>Please see the link to the Schedule of Charges and review the Draft Lease for fees related to this contact.  <a href="https://www.dfwairport.com/investors/">https://www.dfwairport.com/investors/</a></p>
<p>What would be the lounge condition when handover to the operator? As-is or Core and Shell condition?</p>	<p>The lounge condition will be, As-is.</p>
<p>For the Halal meals, is it required to provide all the food offering in Halal standard or only some specific offerings complied with Halal requirement? What % of offerings are required in Halal standard?</p>	<p>This would be up to the airlines who request Halal meals and their requirements.</p>

<p>Does the airport have a list of local architects and general contractors for construction that are approved to work in DFW Airport? If so, kindly please share their contact details.</p>	<p>The successful proposer will receive details during their Design kick-off.</p>
<p>Could the airport please provide the landlord provision/utilities for the proposed lounge:</p> <ul style="list-style-type: none"> <li>• Electricity Supply</li> <li>• Chilled Water Supply</li> <li>• Primary Air</li> <li>• Heater Unit</li> <li>• Exhaust Volume</li> <li>• Potable Water Supply</li> <li>• Flushing Water Supply</li> <li>• Soil Drain Point</li> <li>• Grey Water Drain Point</li> <li>• Grease Drain Point</li> <li>• Vent pipe</li> <li>• TDF Provision</li> <li>• Condensation Drain</li> <li>• Grease Trap</li> <li>• Water Filtration</li> <li>• Hose Reel System</li> <li>• Sprinkler System</li> <li>• FFR Door</li> <li>• PA System</li> </ul>	<p>PDFs of the original design drawings will be available to the successful proposer.</p>
<p>I missed both the webinar and the tour because I was unaware, I are they still available?</p>	<p>Please see the link below to the presentation.</p> <p><a href="https://www.dfwairport.com/cs/groups/webcontent/documents/webasset/p2_951934.pdf">https://www.dfwairport.com/cs/groups/webcontent/documents/webasset/p2_951934.pdf</a></p>
<p>May I please have a brief description of the Operator role for the Common Use Lounge? This role is separate from a general concession owner?</p>	<p>Please see the link below, Attachment 1- Package Document.</p> <p><a href="https://www.dfwairport.com/cs/groups/webcontent/documents/webasset/p2_951179.pdf">https://www.dfwairport.com/cs/groups/webcontent/documents/webasset/p2_951179.pdf</a></p>

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We respectfully request an extension of the deadline from the current submission deadline of October 23rd 2pm CDT to October 26th 2pm CDT in order to allow time for any required adjustments to proposals based on answers to questions submitted on October 9th.	Revised due date is Tuesday, October 30, 2018 by 2:00 pm CDT.
We would like to officially request a two-week extension on the submittal of the proposal.	Revised due date is Tuesday, October 30, 2018 by 2:00 pm CDT.

Please continue to check our website [www.dfwairport.com/concessions](http://www.dfwairport.com/concessions) for updates.